

## *BioAzure Mission*

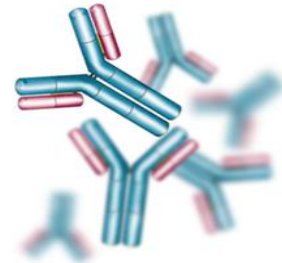
***BioAzure is dedicated to being your partner of choice by providing quality products and the highest level of service in our chosen areas of specialty within the biotechnology space. Through our understanding of your business, to distribution of innovative technologies, products and services and our total commitment to client satisfaction and delight, we strive to create value and contribute to the growth of our clients, employees and shareholders***

## **The Company**

Based in Mumbai, India, BioAzure was founded in the year 2009 and caters to the growing need within the Indian and Overseas biotechnology and medical diagnostics industry for next generation, cutting edge, regulatory-approved and reasonably priced products, technologies and services. BioAzure's primary goal is to support its clients in enabling them to provide world-class quality with rapid time-to-market and a low-cost structure.

BioAzure represents and provides support to some of the world's leading providers of products & services and specializes in providing solutions within the following areas:

- ***BioProcessing Products & Technical and Marketing Consulting Services (supporting biotechnology product development & approval)***
- ***Microbiology (Clinical and Industrial)***
- ***Food Safety- Elimination of Salmonella, Listeria, E. coli O157:H7***
- ***Molecular Diagnostics***
- ***Research***
- ***Raw Materials for the IVD industry***



Some of BioAzure's partners/Vendors/Suppliers and Clients worldwide include Repligen, Inc. (USA), Goodwin Biotechnology, Inc. (USA), Candor Bioscience GmbH (Germany), ViennaLab Diagnostics GmbH (Austria), Biogenes GmbH (Germany), Trenzyme (Germany) Liofilchem s.r.l. (Italy), Microos BV (The Netherlands), among others.

Supplying Innovative Products to the Indian industry and also providing Business and Technical Consulting Services to our Overseas Clients, requires an in-depth knowledge of the technologies involved, product use & applications, commercial and support expectations of Indian clients as well as a firm handle on cross-border transactions, global regulatory requirements and cold chain logistics within the various regions of the country. Since its inception, BioAzure has built a solid client base including some of Indian and Overseas, largest and most reputable biopharma companies, food processors, service laboratories, hospitals and Indian government agencies for its innovative products that are sourced from all over the world.

BioAzure has built a pan-India sales network for its offerings, and has put together a management team which brings to bear decades of industry experience in India and the United States as well as an enviable reputation within the industry.

## The BioAzure Management Team

### ***Adrian Almeida, Ph.D***

With a career spanning over 29 years in the life sciences industry, Dr. Almeida is an experienced, science-based technocrat who has a Ph.D in Molecular Immunology and has completed two post docs at the Institut Gustav Roussy in France and the Children's Hospital of Eastern Ontario, Canada. During his career, he has been associated with industry leading companies including bioMerieux, DuPont Qualicon, Gen-Probe, Transasia Biomedicals and Ezra Brothers. In 2004, he was one of the founding Directors of Zelle Biotechnology, a distributor of products to the drug discovery and biotechnology/life sciences industries in India. Over a period of six years at Zelle as Executive Director, Dr. Almeida created a portfolio of offerings from over a dozen international principals, ensuring that the company grew to be strong in the Bio-Safety and Nanofiltration businesses within India.

With his strong technical credentials and solutions-oriented communication and relationship style, over his career Dr Almeida has successfully launched over 150 unique products from over 30 international companies into the Indian market. Dr. Almeida has regularly attended and participated in Biotech and Medica Fairs in Germany since 2005 till date.

Highly networked within the industry both in India and Overseas, Dr. Almeida has a unique ability to identify and understand new innovative and pathbreaking technologies, applications and products. He has earned an enviable reputation in India and abroad/overseas as an expert in grasping and solving techno-commercial challenges for his clients. Armed with these strengths, he is the prime mover behind BioAzure.

### ***Asha Kulkarni Almeida, Ph.D.***

Dr. Asha Almeida has a Ph.D. in Microbiology with greater than 20 years' experience in the pharmaceutical drug discovery industry. Through the years she has developed a very strong skill and knowledge base in immunology, assay development, high throughput screening, high content technologies, in vitro as well as in vivo pharmacology and inflammation dependent experimental skills for drug development targeting autoimmune conditions, metabolic syndrome, cancer. Her career path spans from academic research to pharmaceutical drug discovery and line and project management. During this journey, Dr. Asha Almeida has developed the skills needed to successfully lead line- as well as projects within organizational teams. She is adept at preparing scientific proposals for new business ventures and has successfully liased with collaborators for organizational programs. Dr. Asha Almeida has been a guide and mentor to Ph.D. and M. Tech students in their research projects and has to her credit 20 publications in peer reviewed journals and 11 patents in the research arena. This experience has helped her in developing a thorough understanding of latest trends and requirements in pharmaceutical industry, health care diagnostics and applications that are essential to pharma, biopharma, clinical and food sector. She is also a Consultant to companies in pharmaceutical, diagnostic and food industry.